



Automated billing of clinical trials

How drive Science into the clinic

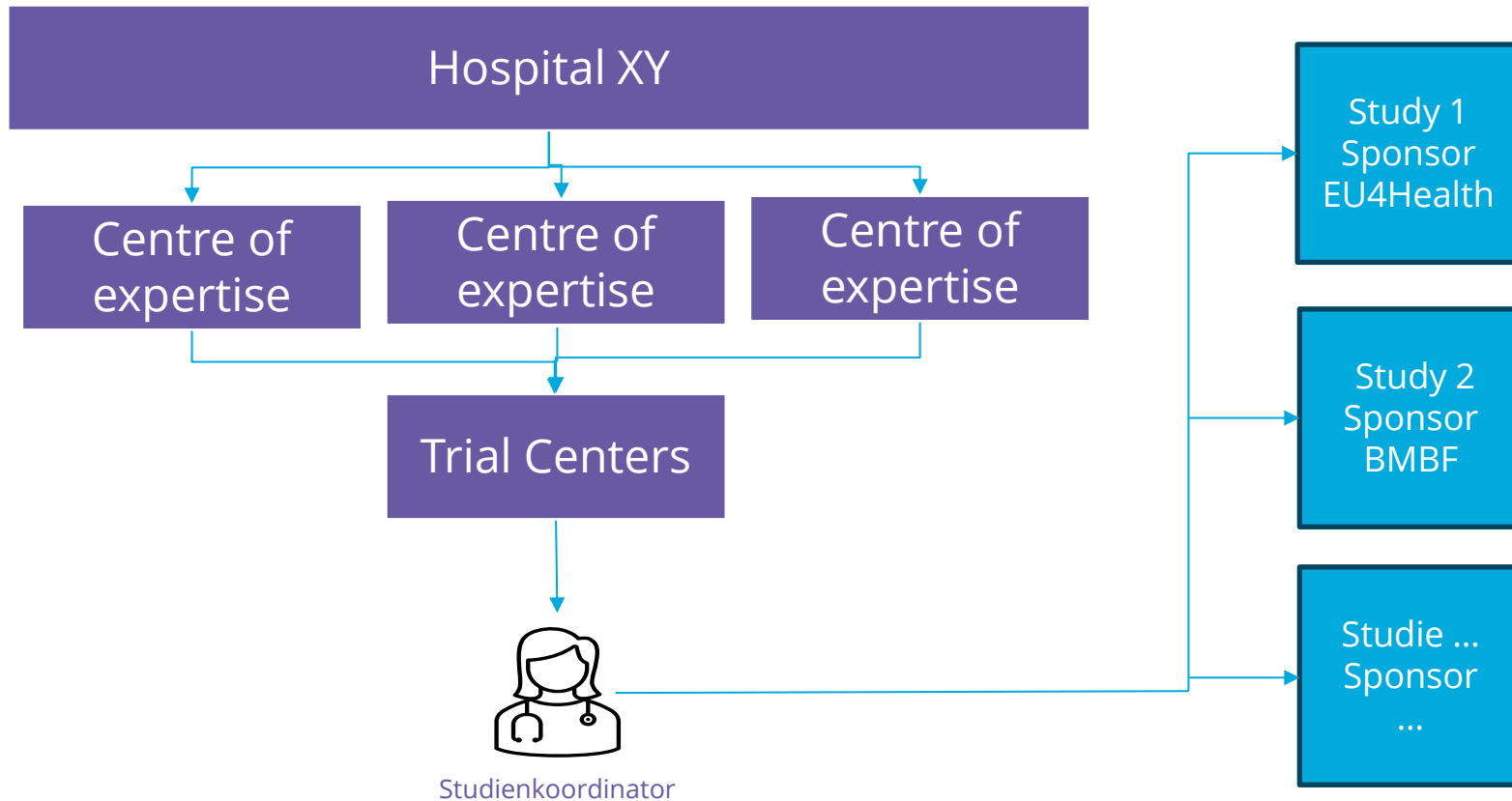
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Date: 19.09.2025
Version: 1

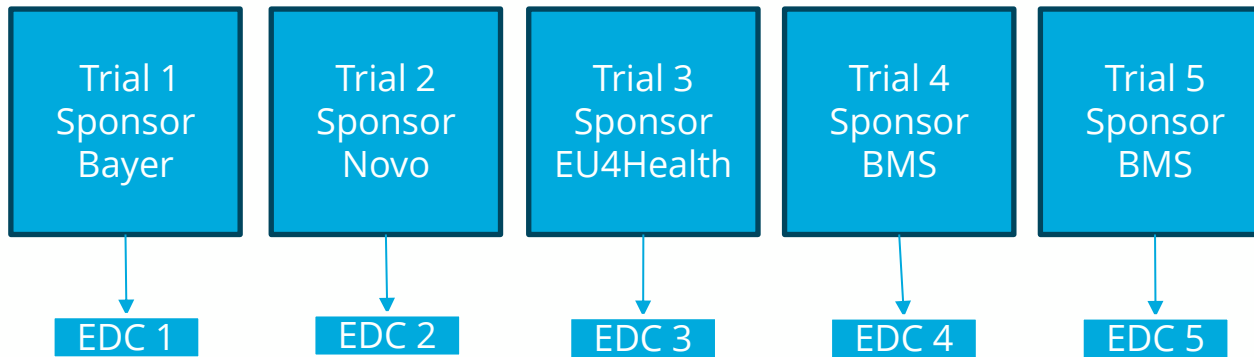
Organizational structure in the hospital





Performance documentation

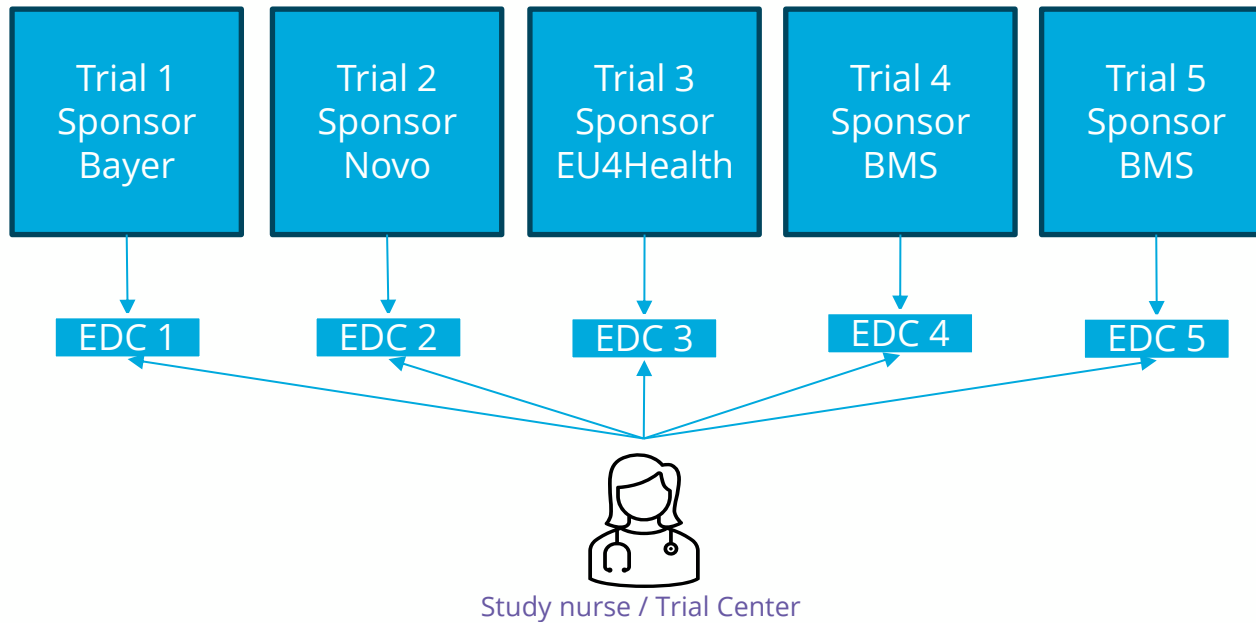
Research Projects Status Quo from a Clinic's Perspective



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The sponsor always specifies its own *electronic data collection* (EDC) system into which the patient data for the study must be entered. The EDC systems only show the current status of the study.

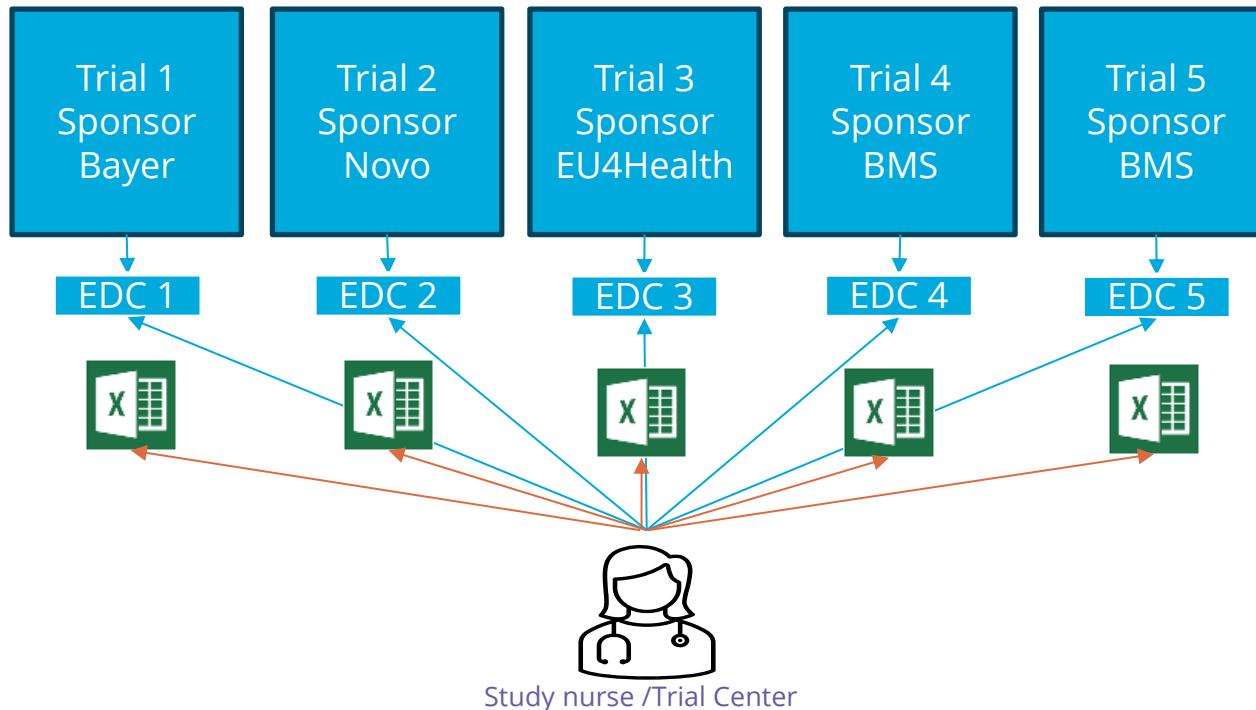
Research Projects Status Quo from a Clinic's Perspective



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The study nurses enter the patient data into the *electronic data capturing* system.

Research Projects Status Quo from a Clinic's Perspective



To record your own performance/services of the trialsite, the study coordinator creates a separate Excel spreadsheet for each study

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- 21 different obligatory services at 31 points in time
- 82 Conditional services
- From the following service providers, for example:
Radiology, Laboratory, Pharmacy, Pathology

With 15 participants, around 1,000 to 2,000 individual services must be documented error-free in Excel over a period of up to 400 days!

Result

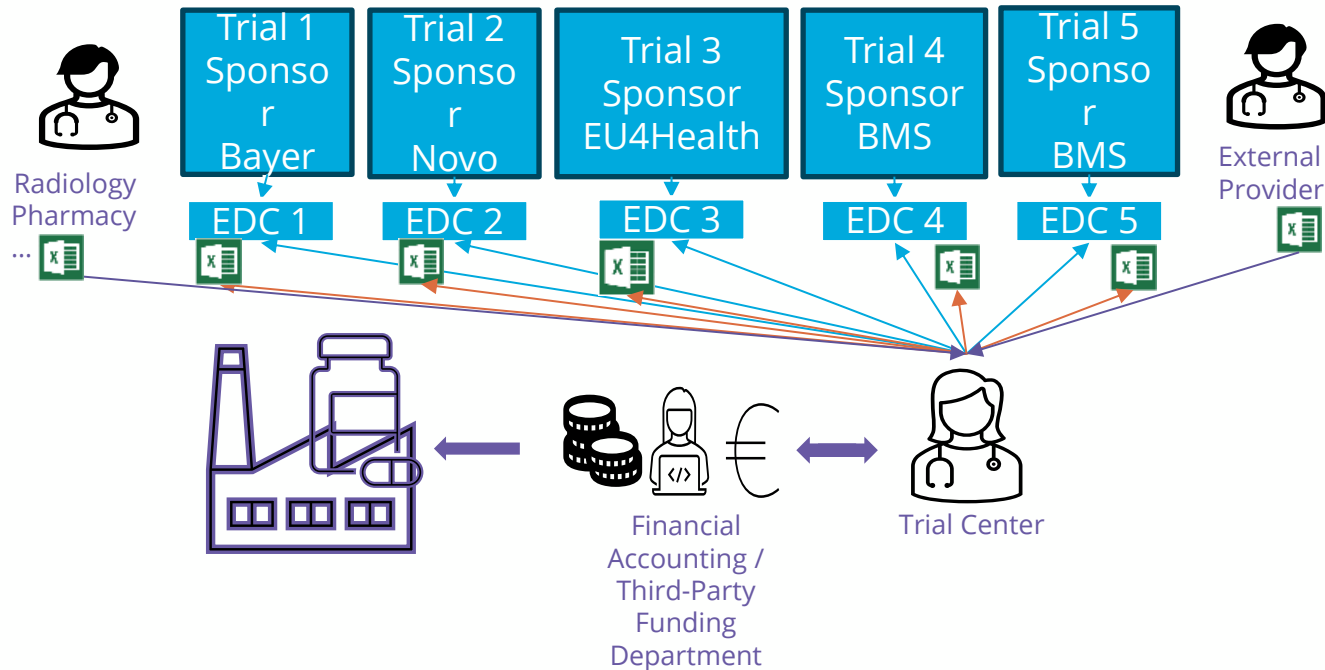


1. In the trial center, crucial knowledge lies with individuals. The work is highly complex, manual and stressful. As a result, it can happen that services are not billed – mainly because the responsibility rests on a few shoulders and subsequent control is hardly possible.
2. The commercial processes, such as the determination of half-finished services, internal service allocation, reminder of invoices, preparation of budget overviews, are only possible with the greatest effort.
3. The trial centers within the clinic usually operate independently of each other. There is no central overview.



The Billing Process

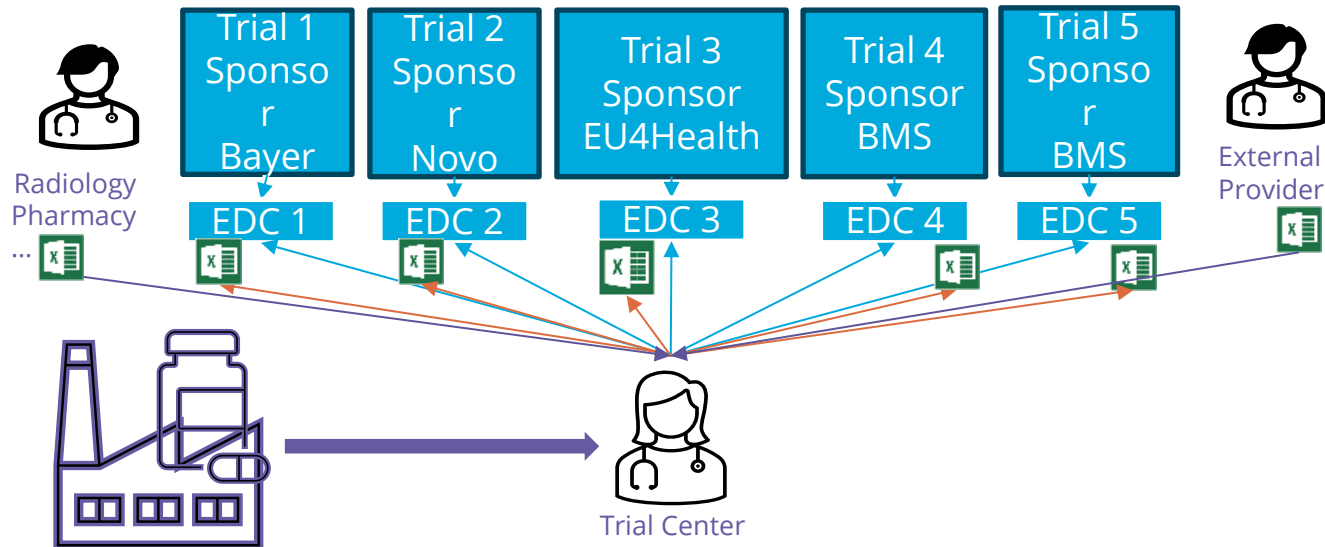
Research Projects Status Quo from a Clinic's Perspective



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Scenario 1: The trial center summarizes the relevant data in an Excel spreadsheet to form an invoice record that is transmitted to financial accounting. The latter creates the invoice from this and sends it to the sponsor.

Research Projects Status Quo from a Clinic's Perspective



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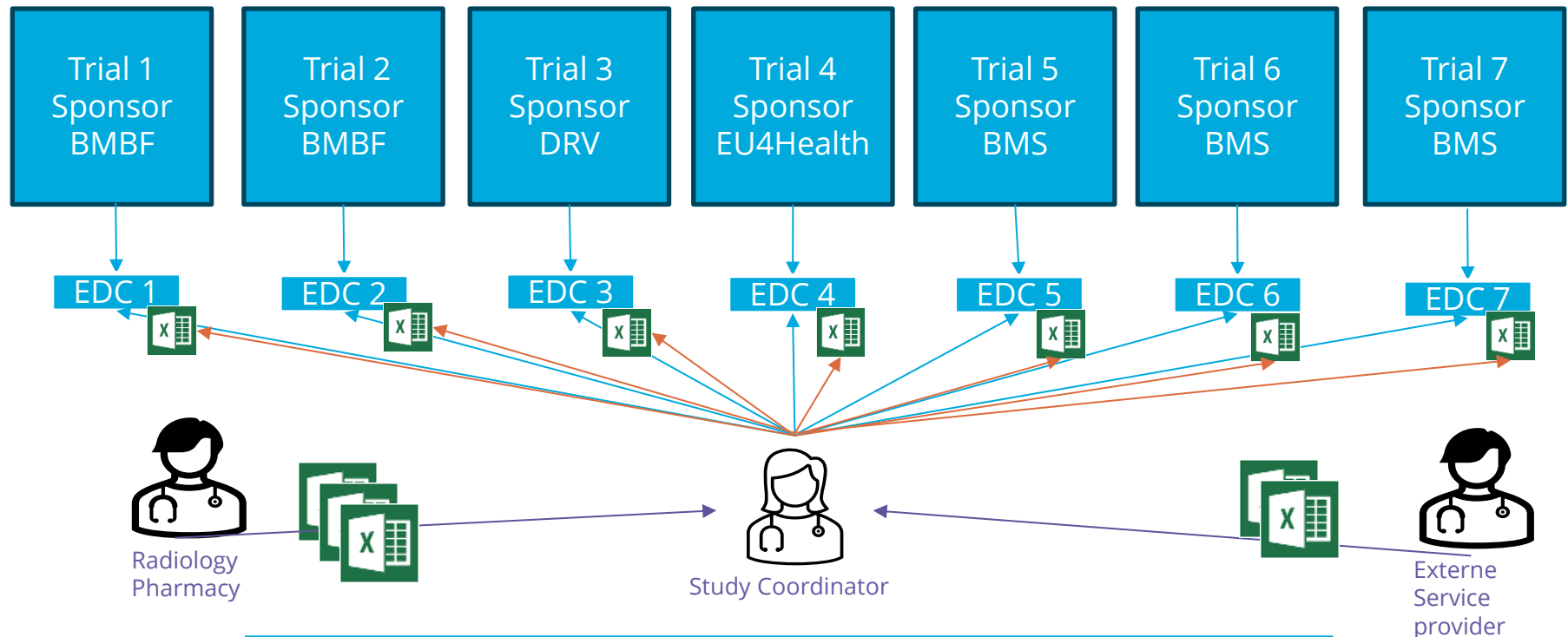
Scenario 2: Some sponsors send a credit note, but it does not include organizational costs and should therefore be carefully considered. Due to a lack of or insufficient proof of performance, this credit is often transferred 1:1 without checking it – to the detriment of the clinic, as its own services are not taken into account.



Collection of commercial KPIs

Übersicht der Projekte im Prüfzentrum

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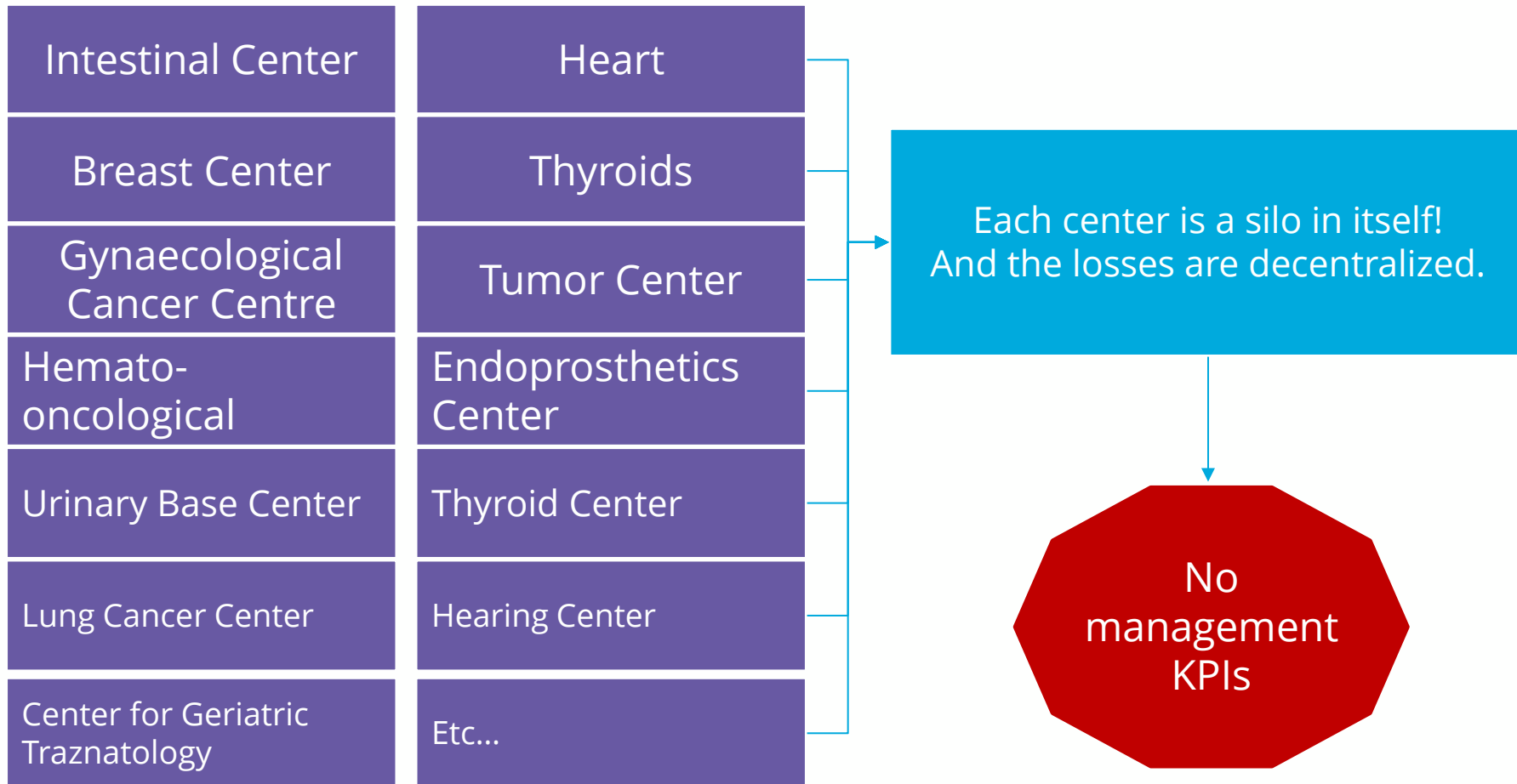
The study coordinator must now distill all semi-finished and unfinished services for the respective financial year statement



**What does the management of
the clinic see?**

There are many specialist center's at a clinic

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1. In the test center, crucial knowledge lies with individuals. The work is highly complex, manual and highly stressful. As a result, it can happen that services are not billed – mainly because the responsibility rests on a few shoulders and subsequent control is hardly possible.
2. The commercial processes, such as the determination of half-finished services, internal service allocation, reminder of invoices, preparation of budget overviews, are only possible with the greatest effort.
3. The trial centers within the clinic usually operate independently of each other. A central commercial overview is only possible with considerable effort, as information has to be merged manually from various Excel spreadsheets.

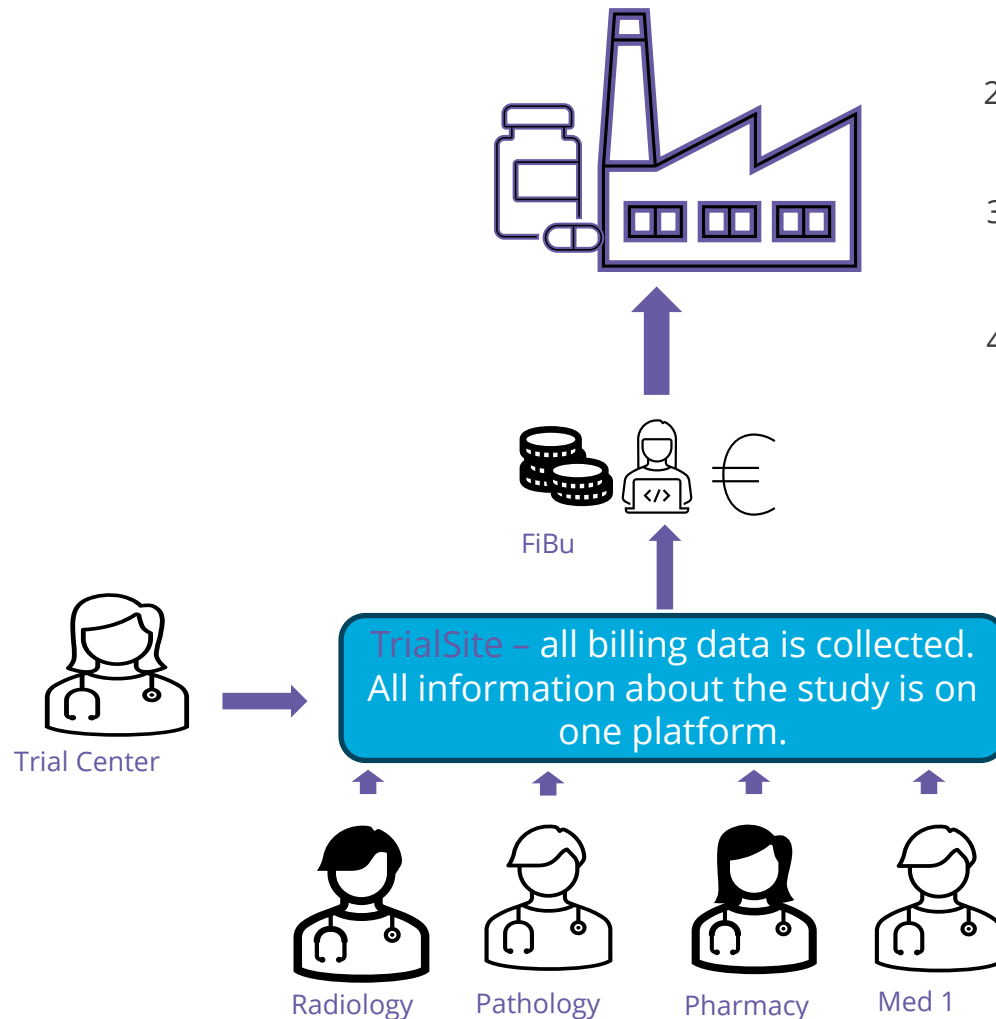


Simple. Clear. Digital.

How TrialSite Transforms the Test Center into a Digital
Powerhouse

Central recording of billing

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1. The study is created by the study site in TrialSite.
2. The service providers acknowledge their Service in TrialSite.
3. The financial accounting department can create an invoice independently.
4. The financial accounting department sends the Invoice automatically via the systems to the respective sponsor of the study.

How do you document?

Startseite > Dokumentation

Dokumentation

Suche Studien / Visiten / Subject ID

Suchzeitraum

To-Do Liste

Studien

STUDIE	VISITE	SUBJECT ID	DATUM
^ Demo 27.02	Treatment Visit 4	D-272-001	03.03.2025
Treatment Visit 4 Lab Test Zusätzliche Visitenleistungen			
^ Studien-Name	Treatment Visit 4	D-282-002	26.02.2025
^ Demo 19.02	Treatment Visit 4	D-192-002	19.02.2025

As a pharmacy

☰

TrialFinance

License type: Test ⓘ ⚙️ Test User ▾

Home > Recording > Overview

Recording Overview

🔍 Search Trials / Visits / Subject ID

Search Date

State ▾

📄 Export List to CSV ▾

☁️

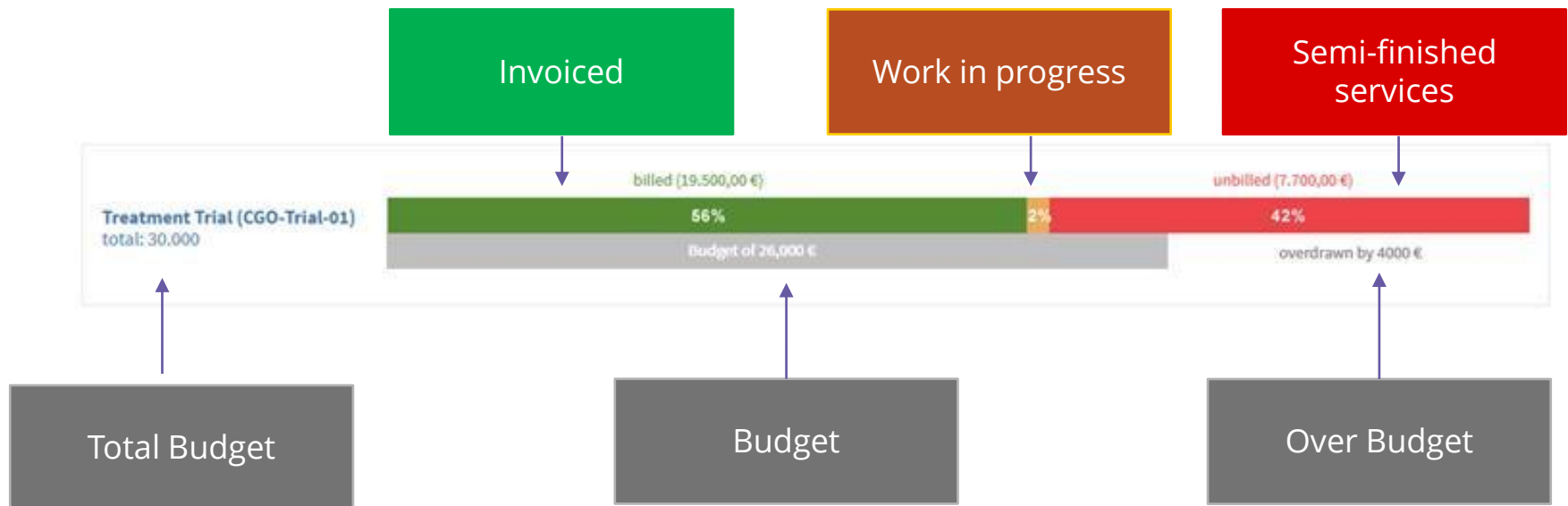
Visit-Related Services

Operational Services

Recording Overview

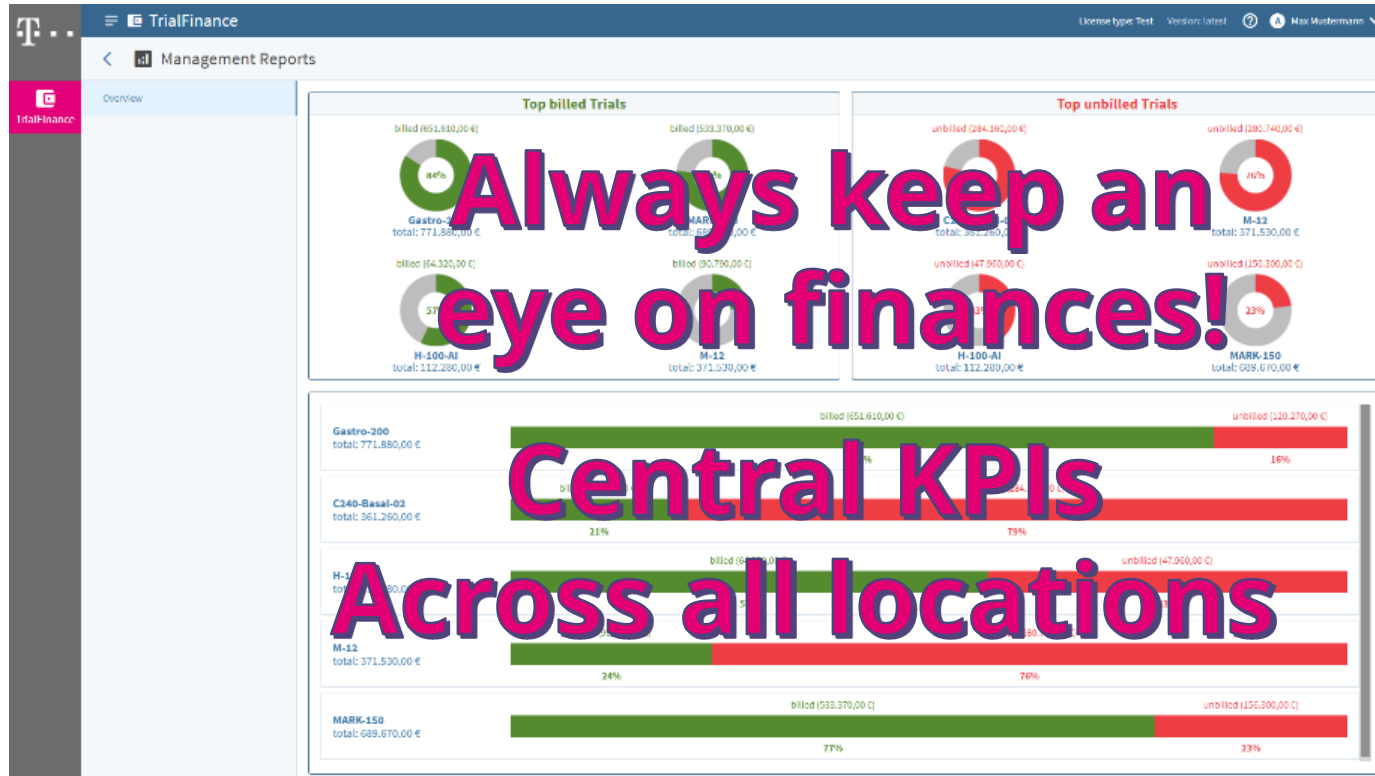
TRIAL	VISIT	SERVICE	PROVIDER PAYMENT SERVICE	SUBJECT ID	DATE ^	
⚙️ SODluM1234		Ongoing Costs	Provision of Cooling		01.06.2025	🔒
⚙️ NADY-G34		Specimen	Quality Assurance		20.05.2025	🔒
👤 SODluM1234	Treatment 02	Treatment 02	Biochemistry	38JD37H	20.05.2025	🔒
👤 SODluM1234	Treatment 02	Treatment 02	Biochemistry	47EC348P	20.05.2025	🔒
👤 NADY-G34	Dosing Visit 23	Dosing Visit 23	Allergic Reaction Testing	AOC475DF	19.05.2025	🔒
👤 NADY-G34	Dosing Visit 22	Dosing Visit 22	Allergic Reaction Testing	AOC475DF	17.05.2025	🔒
👤 SODluM1234	Treatment 01	Treatment 01	Biochemistry	38JD37H	16.05.2025	🔒
👤 SODluM1234	Treatment 10	Treatment 10	Biochemistry	23IG88M	16.05.2025	🔒
👤 SODluM1234	Treatment 01	Treatment 01	Biochemistry	47EC348P	16.05.2025	🔒
👤 NADY-G34	Dosing Visit 21	Dosing Visit 21	Allergic Reaction Testing	AOC475DF	15.05.2025	🔒
👤 SODluM1234	Treatment 09	Treatment 09	Biochemistry	23IG88M	12.05.2025	🔒
👤 NADY-G34	Assessment Small 03	Blood Tests	Hemoglobin	AOC475DF	12.05.2025	🔒
👤 SODluM1234	Assessment Small 03	Blood Tests	Hemoglobin	38JD37H	12.05.2025	🔒

Detailed financial overview



TrialFinance- Management Report

HEALEX





Result

- 
1. The study coordinators may focus on patient enrollment or the recruitment of new studies.
 2. Commercial processes can now be adhered to.
 3. There is transparency for the management/centre management on the current status of a study.



Thank you very much for your interest

For more information:

LinkedIn:



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